

DIB Australia
9 Percy Street
Heidelberg West, VIC 3081
Tuesday, 23 April 2013

REFERENCE

To Whom it May Concern:

Ashwood School has had a long association with DIB Australia as a well-respected and reliable organisation and supplier.

In 2012 our school was in a position to install Interactive Whiteboards (IWB) in all classrooms. After tendering for quotes DIB Australia stood out as the organisation who could deliver on price, installation and service. As a previously trusted supplier the opportunity to take up their quote was a *fait accompli*. In 2013 when new classrooms were added to the school it was their reputation with our school that enabled us to forward the new IWB installations knowing it would be smooth and efficient.

Our Solutions Consultant, Gabi Ceglia made the whole process simple and fluid. She was instrumental in communicating our ideas on the IWB installation to her colleagues and ensuring we had a smooth transition. She has become a *partner* for Ashwood in the process with her honesty and integrity.

Andy Ives, our technician, was so amenable, thorough and reliably responsible during the installation works. He followed up on all requirements and ensured he understood our needs, as well as offering his professional expertise and experience. He was considerate in educating us on how to use the IWB.

DIB Australia are a joy to work with and we have had only fantastic experiences as they worked hard to provide the type of supply most suited to our school, and our population. There is no hesitation in recommending them to other schools and services.



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